

# Consignment Policy for Georgia Blue Gallery

**Thank you for considering Georgia Blue Gallery to sell your art. Our staff has an extensive knowledge of Alaska art and access to experts in the field. Your artwork is important to us, and the following guidelines will provide answers to questions you might have in working with the gallery.**

## **What categories of artwork does GBG specialize in selling?**

Our gallery specializes in selling – on consignment – the finest quality original works of art both new and vintage including: Paintings & Drawings (oils, acrylics, watercolors, pastels, pen&ink, colored pencil); original prints (woodcuts, linocuts, stone lithographs, serigraphs/silkscreens); encaustics; Alaska Native art and crafts; selected indigenous art and crafts; sculpture; artist-crafted jewelry; estate jewelry; ceramics/pottery; fiber/weavings; art glass; woodworking; furniture and art posters.

## **What is consignment and how does consignment work?**

When you consign art to the gallery it is with the understanding that payment will be made when the artwork is sold. We do not purchase artwork outright. Once your piece(s) have sold we plan payment for around the 15th of the month following the sale of your artwork. Consignment also allows you to have your work back after the agreed upon contract date.

## **What if I have a large number of pieces for consignment?**

If you are planning on consigning numerous pieces or an estate, we can arrange a visit to your home or business to provide a more accurate opinion. You can also send photos to the email address listed below.

## **What type of artwork does GBG not consign?**

We have to restrict our acceptance of artwork and, therefore, we do not handle photo-offset prints (such as reproductions or offset lithographs) or giclee prints of original art except in selected cases. We do not handle Native artwork that is not authentic. We are not interested in artwork purchased through the Cruise Ship industry.

## **What should I know before bringing artwork to your gallery?**

Your artwork is an asset. We ask that your artwork, whether it is two-dimensional, jewelry or ceramics, be brought to the gallery clean, in good condition and ready for display. If it is framed, it must be ready to be hung on the wall. If you have unframed prints or posters, we offer shrinkwrapping services for a fee.

## **What if my artwork needs repair or special attention for display?**

We will definitely consider work that needs special attention. We have a talented person who does ivory repair and restrings ivory tile bracelets. If you have an unframed print or a print that needs to be removed from its frame and shrinkwrapped, we can take care of that with a local framer as part of services we offer.

## **What happens once GBG has accepted my artwork?**

We will complete our Receipt of Consignment form (contract) and you will receive the yellow portion. If research is required for any reason you will receive a copy of the form. Once research is completed and you agree on suggested prices, the yellow copy will be mailed to you.

Each of your items will be assigned its own Consignor Code. Your artwork will be at the gallery for up to three months and will be rotated throughout the gallery. It may also be viewed on our website and on major art databases, which also sell artwork. If we feel your artwork needs more time in the gallery we may keep it longer – three months can fly by!

**How does GBG price consigned artwork?**

The gallery will rely on you for information on the artwork. We love the stories that go along with each piece because these details enrich provenance and/or origin. We will do additional research to establish a fair market value for our retail price. We do not appraise artwork, but we are mindful of the value being placed on an artist's work. You, as the Consignor, will approve the price, which both parties will agree to on the gallery's Receipt of Consignment. Your information, as a Consignor – as well as the purchaser's information – will remain confidential.

**What happens when the artwork sells?**

The gallery will pay on sales around the 15th of the month following the month of the sale. You will be paid 50% of the selling price unless you have agreed to a discount percentage. If your art sells on our Layaway Plan (3 to 4 monthly payments), you will receive your full portion after we have received half of the retail price.

**What happens if the artwork does not sell?**

Unsold artwork will be returned to you after the agreed upon contract period on your Receipt of Consignment. We will generally work with your art for three months, and then you will be asked to pick up the unsold pieces. Most likely, we may ask to keep the artwork for a longer period and the price may be reduced, with your approval. Any artwork that needs to be returned via mail will be at your expense.

**Who is liable for damage to the artwork while in the gallery?**

The gallery asks that you insure your valuable artwork. We will also insure it but we cover it at net price specifically against theft or damage while on premises. The Georgia Blue Gallery is not responsible for damage or loss due to earthquakes, floods, windstorms, or other similar natural disasters.

**How do I contact Georgia Blue Gallery?**

- o Stop by the gallery located in the Olympic Center Mall at Arctic Blvd. & 36th Avenue
- o Give us a call at 907 563-2787
- o Email at [georgia@georgiabluegallery.com](mailto:georgia@georgiabluegallery.com)